





## **SKILLS**

- Accomplished negotiator with experience operating in a wide range of cultural settings
- Experienced business developer with a clear understanding of both private and public-sector deal structures and stakeholder needs
- Comfortable operating across the entire business cycle from BD through PM to commissioning and sign off
- Experience in international M&A, startup businesses, running and growing P&L accounts

## **ACTIVITIES**

A keen scuba diver, rock and mixed rock and ice climber. An enthusiastic but not to say accomplished, sailor, Spanish speaker and folk musician.